Request for Proposals No. 2027-07

Addendum 01 – Q&A

This document is posted to capture the questions received, and agency answers provided, during the question and answer period of RFP No. 2027-07, issued October 28, 2026.

All amendments, addenda, and notifications related to this procurement will be posted on the OSPI website (if this was an open procurement) and on the Washington Electronic Business Solution (WEBS) website. Additional questions concerning this procurement must be submitted to contracts@K12.wa.us. Communication directed to other parties will be considered unofficial and non-binding on OSPI, and may result in disqualification of the Consultant.

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1) **Is there an estimated volume for the products?**
   Answer: Yes. Estimated volumes are listed in the RFP on page 8.

2) **Does the addendum to the RFP need to be signed?**
   Answer: Yes, we would like the addendum to be signed and submitted with the proposal.

3) **Are electronic signatures acceptable?**
   Answer: Yes

4) **Regarding the bean & cheese burrito, on page 53, the description asks for reduced fat cheddar cheese, to my knowledge, USDA does not offer reduced fat cheese as a donated food product. Will you accept a burrito with cheddar cheese.? Also, the description mentions the product is to be individually wrapped; however, the pack size states bulk packed. Which pack is the right one, bulk pack or individually wrapped?**
   Answer: If USDA reduced-fat cheese is unavailable, you may use donated USDA cheddar cheese. Please provide pricing for both bulk and individually wrapped.

5) **Can distributors submit a response?**
   Answer: Anyone that can provide the product on a monthly basis and deliver to our warehouses for the contracted products can submit a proposal. A State Processing Agreement or a National Processing Agreement is required.

6) **Can you please provide the following warehouse name, address, telephone number, email contact and receiving policies?**
   Answer: Warehouse locations remain the same as they have been for the past several years – see below:

Eastern Washington

IEDS – Inland Empire Distribution Systems: Dry products Ship to 5000627 3808 N. Sullivan Rd., Bldg 32K Spokane, WA 99216 reception@ieds.net 509-922-0944 Monday – Friday 7:00am to 5:00pm

Lineage Logistics Grandview: Frozen products Ship to 5006722 250 Grandridge Rd Grandview, WA 98930 grandviewcsr@onelineage.com 509-882-1103 Monday – Friday 7:00am to 3:00pm

Western Washington

Lineage Logistics Algona: Dry and Frozen products Ship to 5004432 Contact: Meaalofa Angelini 502 10th Ave N Algona, WA 98001 algonascheduling@onelineage.com cs-algona@onelineage.com Scheduling website https://app.turvo.com/guest/#/ 253-333-2175253-333-2167 Monday – Friday 7:00am to 4:00pm

7) **For the regular beef patty, what is the size/weight?**
   Answer: The current beef patty size is 2.3 oz.

8) **Sample Contract Exhibit D paragraph b. In order to accomplish the general objective(s) of this Contract, Contractor shall perform the following specific duties, and those outlined in the Superintendent's Request for Proposals No. 2025-10"; the sample contract includes a reference to RFP 2025-10. Please confirm that the resulting contract will reference RFP 2027-06.**
   Answer: Yes, the resulting contract will reference RFP 2027-06. The *sample contract* was initially not updated to reflect RFP 2027-06.

9) **Page 53 Cheese category – Breakfast Burrito spec says 2 M/A and 2 EQV GB. Most breakfast burritos meet 1 M/A and 1 EQV GB for the School Breakfast Program. Please advise if 2 M/A and 2 EQV GB specification is correct.**
   Answer: The specs listed were for the regular bean and cheese burrito, please use the School Breakfast Program specs.

10) **Page 53 Cheese Toast with Garlic – does the proposer have to submit a bid for cheese toast and the burritos to be awarded the entire cheese category or can**

the proposer just respond to the burrito portion of the category or just the cheese toast portion of the category.
Answer: Vendors are not required to submit bids for all items. You may submit a bid for only the item(s) you wish to provide.

11) **Are samples required? (Apologies if this was already answered.)**
Answer: Samples are not required with the initial proposal. If your proposal advances during the review process, we may request samples to be sent to schools for taste testing. Vendors will be given ample notice if samples are requested.

12) **Section C.1, Cost Proposal Worksheet. Did I miss an Excel file?**
Answer: No – just use the table in the RFP

13) **Can we include more than one product for a line. For example if I have more than one tater tot that may work for you could I add an additional line on your form.**
Answer: Yes

14) **The pre-bid call mentioned we could bid even if we did not have a fit for all the line items in the category. Is that true for potatoes, we have a dehydrated potato made with real potato shelf stable, we have burger patties, and we have some chicken products. We don't have items that fit all the potato, beef and chicken items and the top sheet does state * may be awarded together. Also, is the February 3, 2027 food show only for awarded vendors on this bid? Or can all manufacturers request to participate? Is this commodity only or also commercial for the food show?**
Answer: Only awarded vendors for the show on contracted items. No commercial items, just commodity. You are welcome to submit anything, but the bid may be awarded to another bidder that can provide all the like items on the RFP.

15) **While reviewing the RFP, we have a concern regarding the specs listed for the BBQ sauce. Red Gold's BBQ sauce cups are 1 oz. cups instead of 2.5 oz. – will you accept bids with different serving sizes? Also, our BBQ sauce does not contain enough tomato paste per serving to be creditable as a R/O vegetable. With the small serving size and ingredients, I would think it would be hard for any BBQ sauce cup to be able to mee that. Will you accept bids for products that don't meet this requirement?**
Answer: Yes, of course. I was just using the same specs as the marinara cup – smaller size makes sense. It's ok that it does not contain enough to be considered a vegetable serving.